



# Apsys strengthens its management team with the creation of two new key roles

Apsys strengthens its management team with the creation of two new key roles: Deputy CEO responsible for Asset Management in France, entrusted to Manuel Tessier (previously Director of Asset Management), and Group Concept, Design and Innovation Director, entrusted to Guillaume Sadoux, who has just joined Apsys.

These two new roles form part of Apsys' new property development model and aim to further improve the performance of its assets and the strength of the company's projects, a company already recognised for its boldness and creativity.

"The creation of these positions, entrusted to talented professionals, is fully in line with Apsys' strategy: to create and manage iconic places that breathe life into cities and communities!" says Fabrice Bansay, CEO of the Apsys Group.

Manuel Tessier will oversee Asset Management, Rental Management and Property Management. In close collaboration with the operations teams in France and Poland, Guillaume Sadoux will oversee the co-creation of projects in terms of design, architecture and embedded solutions, and will take operational responsibility for Apsys Lab, Apsys' innovations incubator. Marc Wainberg, Deputy CEO, is in charge of leasing new projects, assets in operation and specialty leasing, which are strategic activities in terms of Apsys' asset portfolio and project pipeline. Manuel Tessier, Guillaume Sadoux and Marc Wainberg will work closely with Fabrice Bansay, Group CEO.

### Manuel Tessier: career in brief

The holder of an MBA from ESSEC Business School, Manuel Tessier began his career at Unibail-Rodamco where he held centre-director roles at the Quatre Temps, Place d'Arc and the CNIT.

After working as Deputy Director of Sea-Invest Africa (a logistics-base and port-terminal operator) and as a senior retail consultant at KSI Partners (strategy and management consulting), Manuel Tessier joined Apsys in 2013 as Director of Beaugrenelle, of which he oversaw the opening.

He joined the Asset Management department early in 2015 before heading it in May 2016.

### Guillaume Sadoux: career in brief

A graduate of the Ecole d'Architecture de Versailles (DPLG) and founder of the consulting company Bird's Eye View (in 2007), Guillaume Sadoux has worked on the Concept, Design & Development aspects of numerous projects in Europe and Russia. In particular, Guillaume has led the development of a network of 39 local shopping centres in Moscow and participated in designing several iconic shopping centres: Posnania in Poland on behalf of Apsys, and Zelenopark in Moscow. Previously, Guillaume Sadoux worked as an architect working on several airport and health service infrastructure projects in France on behalf of architectural firm Agence d'Architecture des Gobelins (1992-1999). Guillaume Sadoux then joined the BEG Group (1999-2000), before heading the Planning & Design department for investment company Simon-Ivanhoé from 2002 to 2007, a joint-venture by Simon Property Group (USA) and Ivanhoe Cambridge (CA). Guillaume Sadoux is a member of the panel for the ICSC European Awards, the Russian ICSC Committee and the ICSC Innovation Committee.

# Marc Wainberg: career in brief

After starting his career in asset management, Marc Wainberg joined Jones Lang Lasalle as Marketing Manager for city centres and shopping centres. In 2002, he joined the SCC as Commercial Director and worked on enhancing the value and marketing nearly 30 sites. Marc Wainberg joined Apsys as Commercial Director France in 2007 and has since contributed to the success of the Apsys' operations. He was appointed Deputy CEO in 2014.

### **About Apsys**

A property developer, Apsys has designed, built and managed iconic places, at the heart and the entrance of cities for twenty years. The ambition of Apsys and its 370 employees is to breathe life into cities and communities! Present in France and Poland, Apsys manages a portfolio of 30 shopping centres (including Beaugrenelle and Manufaktura, both winners of the ICSC European Shopping Centre Award), and is leading six projects under development, including Muse, which will be opening in November 2017. Find out more: <a href="https://www.apsysgroup.com">www.apsysgroup.com</a>.